



# OTHYSSIA

Manage your direct contracts with hotels



**KOEDIA**

## WHY CHOOSING OTHYSSIA?

- Manage your stock easily
- Reduce your costs and avoid third parties
- Optimize the management of your distribution channels
- Get a unique API connection for all channel managers
- Make integration and manage your contracts easily through the channel manager
- Distribute your contracted rates live
- Manage the availabilities live

## OUR KEY FACTS 2019



**+ than 65 000**

hotels already integrated



**+ than 50 000**

bookings per month



**+ than 10 000 000**

searches everyday

## EASY SETUP

- 1 Implementation and configuration of the platform
- 2 Training for your user teams
- 3 Creation of static content (descriptions, pictures, rate plans)
- 4 Loading of the dynamic content

## PRE-REQUISITE

- If distribution is operated through the channel manager, a commercial agreement is necessary with every channel manager
- If not, it is necessary to sign an agreement with every hotel or every hotel chain

## BUSINESS MODEL



SETUP FEE

One-shot fee



MONTHLY FEE  
Othyssia Admin  
Web Planning – MyHotel  
Booking management

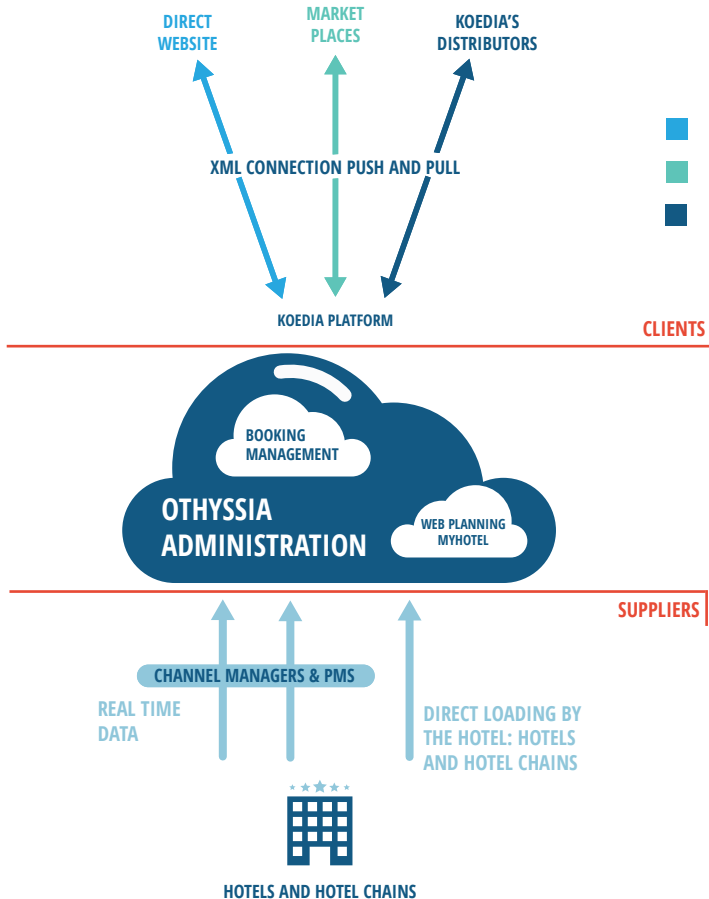
Regular fees



TRANSACTION FEE



# HOW DOES OTHYSSIA WORK?



## ALL YOU CAN DO WITH OTHYSSIA

**STORE** your products and your negotiated rates.

**CONNECT** with many certified channel managers in one shot.

**MANAGE** your suppliers.

**CUSTOMIZE** your extranet with different colors and manage manually your inventory.

**CHECK** and follow the booking balance of the inventory.

**MAKE** your online distribution easier through a specific “outflow” configuration for every partner.

**ACCESS** your inventory and availabilities in real time in your own database through our meta channel manager “Broker”.

## MAIN BENEFITS



Customized loading platform with various offers, displays and functionalities



User-friendly: tutorial online or in-situ



Uploads in real time



Othyssia interface available in 7 languages



## CHANNEL MANAGERS LIVE

ARKIANE  
CUBILIS  
D-EDGE  
GALAXY HOTELS  
OCTORATE  
PLANET WINNER  
RATEGAIN  
RATE TIGER  
RESERV'IT  
ROOMCLOUD

SITEMINDER  
SYNXIS/TRUST  
TRAVELCLICK  
VERTICAL BOOKING  
YIELD PLANET

And more...

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